OTT Logistics Vietnam

01 | Company overview

02 | Introduction (OTT Vietnam)

03 | Our service and strength

Basic information of OTT Logistics

Name	OTT Logistics Co.,Ltd.
Established	November 21,1989
President and CEO	Yoichi Mizuta
Sales	10.3 Billion JPY (Mar,2025)
Employees	1,002 (Mar,2025)
Number of trucks	145 (Mar,2025)
Bases	29- Japan 13- Overseas (Mar,2025)



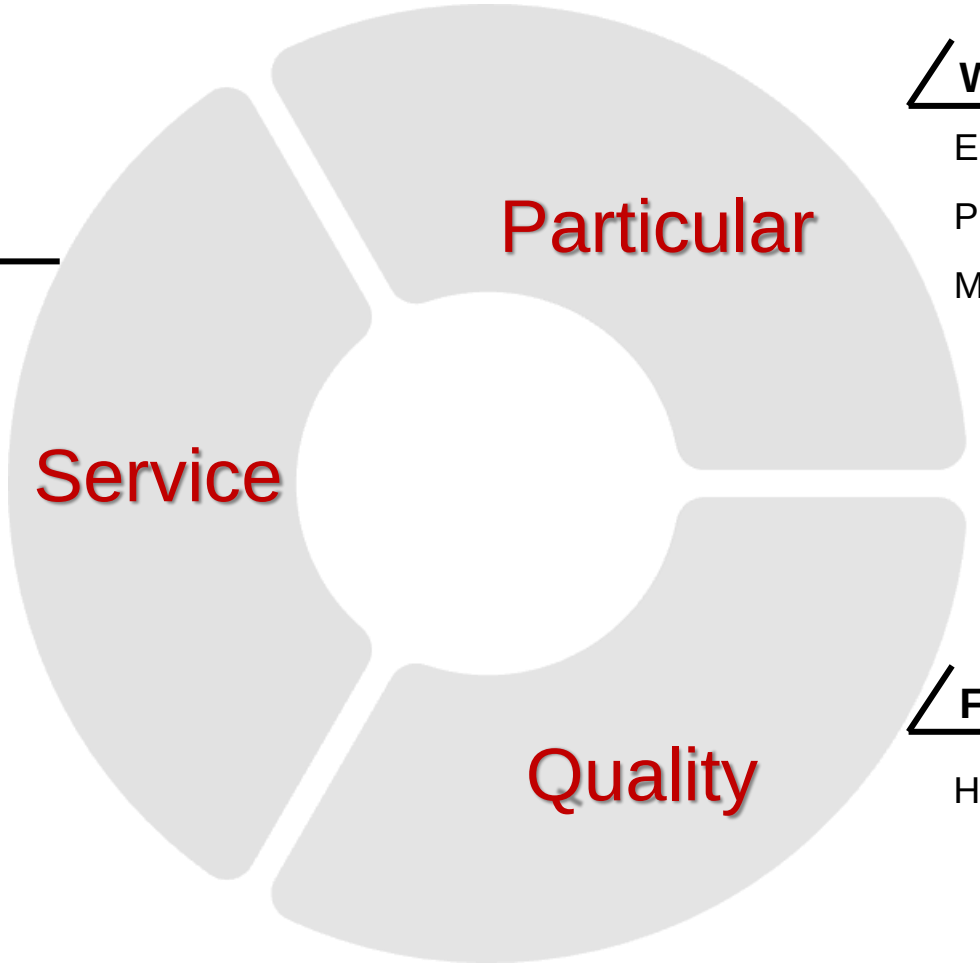


Our core values (Business domain)

We provide

Total logistics service

- Warehouse
- Transportation
- Export / Import
- Logistics material



We handle only

Electronics components,

Precision equipment,

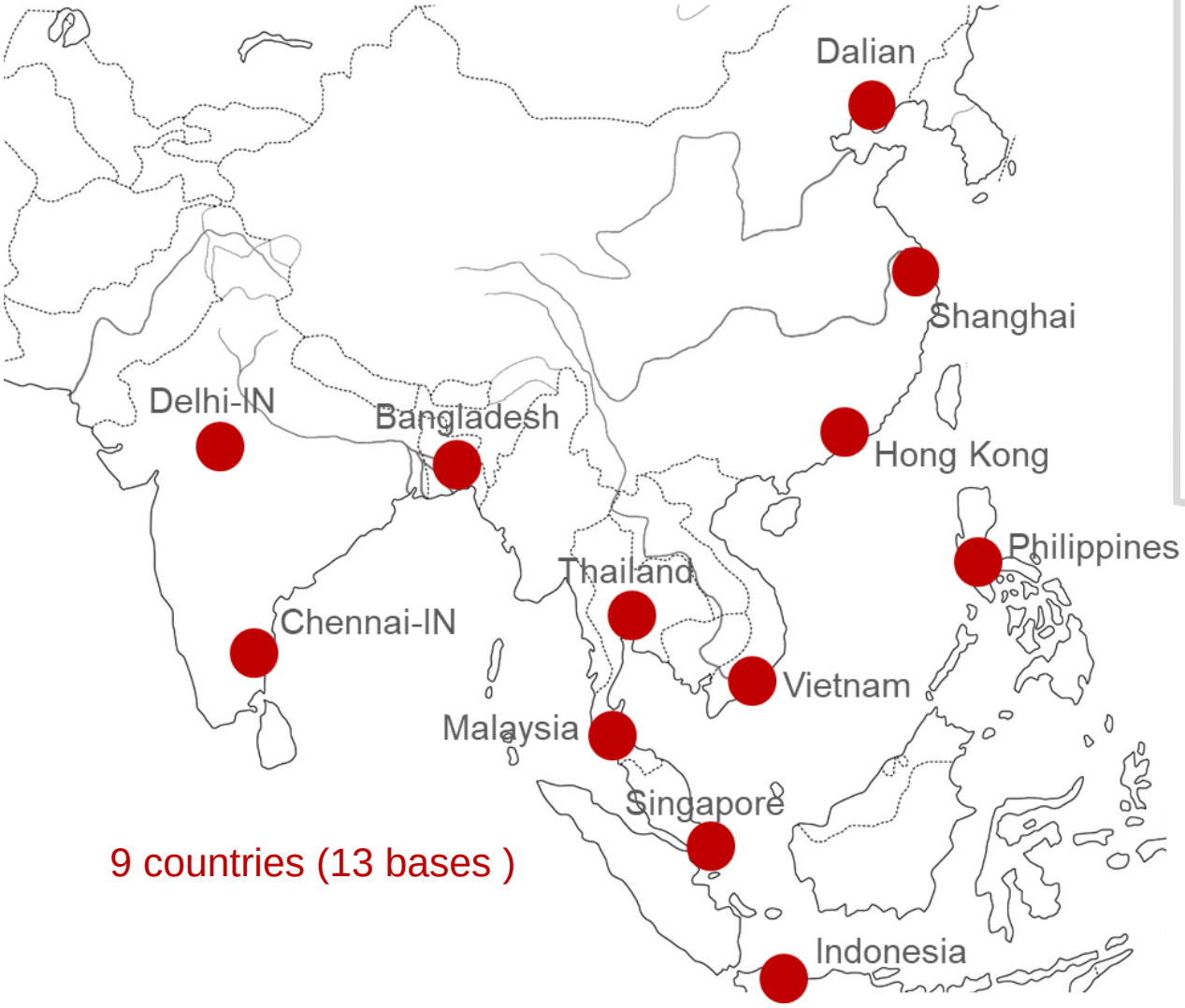
Medical device

Features and special skill

Highest quality (with single PPM)

**Note:: Single PPM
Error rate is less than one in a million

Net work



9 countries (13 bases)

Japan (29 bases)



- HQ
- Takatsuki
- Hirakata
- Toyonaka
- Takaida
- Sanda
- Kusatsu
- Kameoka
- Ritto
- Nagoya
- Kitanagoya
- Matsusaka
- Fukuroi
- Iida
- Shimizu
- Tokyo1
- Tokyo2
- Kawasaki
- Atsugi
- Kawaguchi
- Koto
- Akihabara
- Sendai
- Hakata
- Nohgata
- Kurume
- Aso 1
- Aso 2

02 | Introduction (OTT Vietnam)

OTT Logistics Vietnam

OHV office

- 1 hour Drive from HCMC Airport located in VSIP2 , inside of Omron Healthcare Vietnam



Dong Nai WH

- 1 hour Drive from HCMC Airport
- Space : 15,300m2 (2,000m2 in use for OTT-VN)

OTT VN-BONDED WAREHOUSE (Operate from Jul,2017)

Location : Bien Hoa city,

Dong Nai province, Vietnam

Storage : 15,300 m2

(2,000 m2 in use for OTT-VN)



Our motto

Japan Quality

Top quality with reasonable price

Introduction of Japan HQ quality rule and regular audit for quality (incl. 5S activity and KAIZEN activity) by HQ QA team

Flexibility

Maximum options

Providing a wide variety of services without being tied to one company, not only forwarder but also local delivery

03 | Our service and strength

Our providing service

Warehouse

The most Proper management of non bonded and bonded warehouses using our own original WMS,

Forwarding

Offering low freight rates, optimal routes and various options by using many affiliated forwarders

SCM consultant

Planning logistics strategies in response to changes of logistics scheme and the introduction of FTA, etc,

Exp/Imp operation

Provision of total support for your import/export procedures, including customs clearance, document preparation, and COO applications.

Delivery

Realization of optimal delivery by using partner truck companies, taking into consideration product contents and delivery dates

Competitive freight

Get competitive freight by price competition with original tool

Requirements

yyyy/mmm/dd

Requirements of global tender yyyy (for XXX) /mmm. yyy - mmm. yyyy

▷Lane

-Refer to port of departure/destination and trader term in the bidding sheet

▷Rule

-Fixed price with upper limit for appointed period and need for adjustment to lower price when the market goes down (See the below ① for bidding price)

▷Bidding price (I

【Air】

-Show

Qualification

Entry qualifications

▷Import/Export c

-Succe proces

Succes price c

▷Confidentiality agreement

-Conclusion of confidentiality agreement for the tender with OTT is needed

▷Process to the

-Refer

▷Contract for logistics service

-Successful bidder has to contract service agreement for the logistics with OTT

▷Closing date

-dd, m

▷Evaluation for successful bidder

-Successful bidder is evaluated for the below after contracted with OTT

- Transportation quality (Delay, Damage, Missing and Pilferage etc.)
- Off-load rate
- Compliance rate with SOP

※The purpose is for keeping or improving quality , it does not mean compensation in case of any troubles

▷Setting of back-up transporter

-Set the back-up transporter in each transportation mode / lane in the case the successful bidder can not provide required space

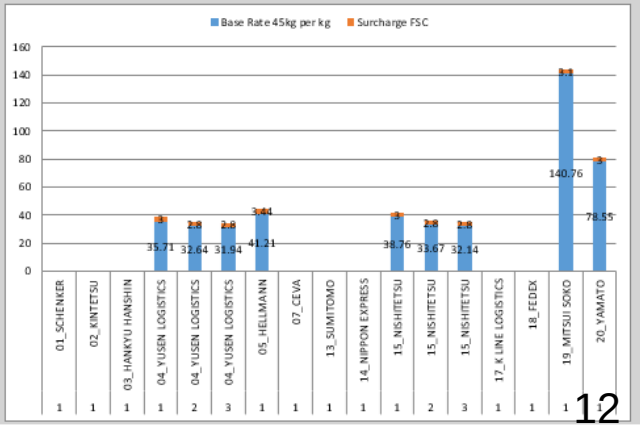
Package

FY24 GLOBAL FREIGHT QUOTATION (AIR) May. 2024 – Mar. 2025

Wet	Lane No.	Port of Loading	Port of Delivery	Mode	Quotation range	Incoterms	Route Type Direct / Transship	ETD DAY MON	TUE	WED	THU	FRI	SAT	SUN	Weight Zone	Quotation Air Freight	Surcharge FSC	At Cost/Incl	Other surcharges	At Cost/Incl
Nor	1 _ _ _	Bangkok	Amsterdam	Economy	D to D	CIF	Transship								Min					
															-45kg					
															45kg					
															100kg					
															500kg					
															1,000kg					
Nor	1 _ E _	Bangkok	Amsterdam	Express	D to D	CIF	Direct or Transship								Min					
															-45kg					
															45kg					
															100kg					
															500kg					
															1,000kg					
Nor	4 _ _ _	Guangzhou	Bangkok	Economy	D to D	CIF	Direct								Min					
															-45kg					
															45kg					
															100kg					
															500kg					
															1,000kg					
Nor	4 _ E _	Guangzhou	Bangkok	Express	D to D	CIF	Direct								Min					
															-45kg					
															45kg					
															100kg					
															500kg					
															1,000kg					
Nor	7 _ _ _	Hong Kong	Bangkok	Economy	P to D	FCA	Direct								Min					
															-45kg					

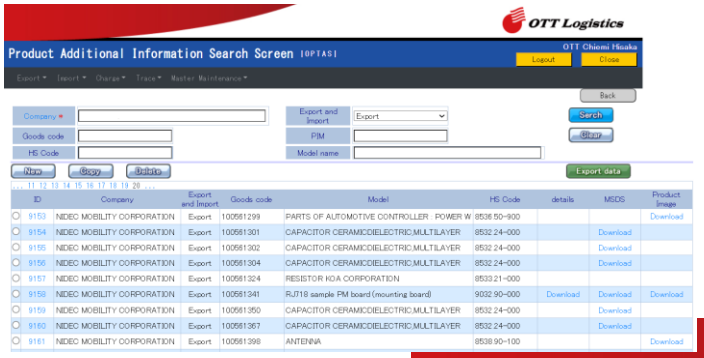
Ranking Table

Lane No.	Departure	Destination	nego	Forwarder	Base Rate 45kg per kg	Surcharge FSC	Total	Currency
32___	Hong Kong,Hong Kong	Chicago,United States	1	01_SCHENKER				
			1	02_KINTETSU				
	Shipper	Consignee	1	03_HANKYU HANSHIN				
	ABC HK Ltd.	DEF USA Ltd.	1	04_YUSEN LOGISTICS	35.71	3	38.71	HKD
			2	04_YUSEN LOGISTICS	32.64	2.8	35.44	HKD
			3	04_YUSEN LOGISTICS	31.94	2.8	34.74	HKD
			1	05_HELLMANN	41.21	3.44	44.65	HKD
			1	07_CEVA				
			1	13_SUMITOMO				
			1	14_NIPPON EXPRESS				
			1	15_NISHITETSU	38.76	3	41.76	HKD
			2	15_NISHITETSU	33.67	2.8	36.47	HKD
			3	15_NISHITETSU	32.14	2.8	34.94	HKD
			1	17_K LINE LOGISTICS				
			1	18_FEDEX				
			1	19_MITSUI SOKO	140.76	3.1	143.86	HKD
			1	20_YAMATO	78.55	3	81.55	HKD

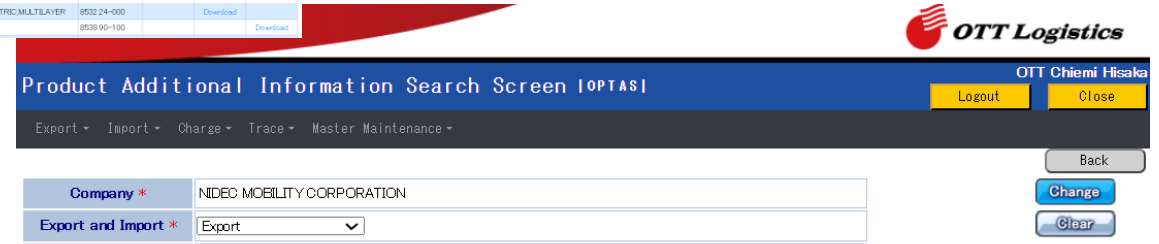


Accumulation of knowledge and data

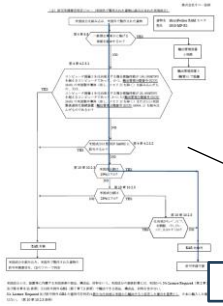
Keep knowledge and required data/information in OTT system



Commodity list



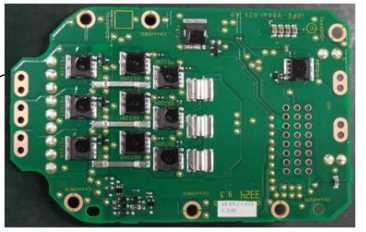
Explanation



MSDS



Picture



FTA support

Construction of the FTA strategy and acting on customer's behalf

= Example " acting on customer's behalf " =

OTT Japan

- Japan -Thailand
- Japan - Indonesia
- Japan - Vietnam
- Japan - ASEAN
- RCEP

OTT Singapore

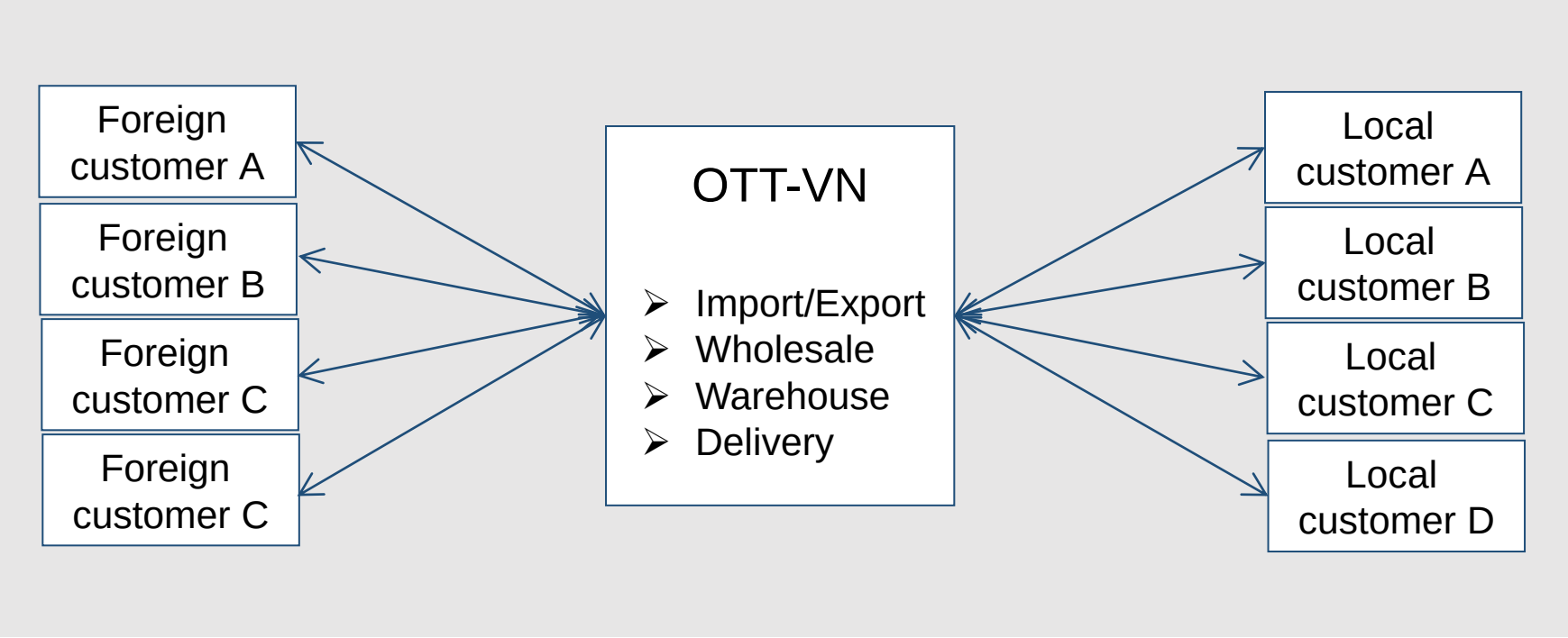
- ASEAN – China BTB
  (For Indonesia)
  (For Philippines)
  (For Thailand)
  (For Vietnam)

OTT Vietnam

- ASEAN Intra
  (For Indonesia)
  (For Philippines)
- ASEAN – India
- ASEAN - Korea

Trading service

Can provide trading service for import/export instead of customer



Balance report work for duty exemption

Can do balance report work for managing “ IN-OUT “



IN	OUT

Sales of logistics materials

Can supply logistics material such as nesting rack , pallet etc.

■ Plastic pallet ■



■ Folding container ■



■ Nesting rack ■

